



## **Partnerships Manager (10 hours/week)**

**Are you looking for a chance to be part of a community of international students, believe in our mission and want to try out your professional skills?**

### **The Organization**

ISR – International Students Rotterdam is a student association that is dedicated to all internationals studying in the city regardless of the Institution. We are a non-profit organization that is flexible, familial and has flat hierarchies. We host social and professional events to help connect people and develop skills but also inform students about every important aspect of student life with our student guides. We also offer discounts to members to guard the student budget. Most importantly however we are one international family.

### **Job description**

As Acquisition Manager, your purpose is to find and contract partner organizations for ISR. This includes finding partners for our membership concept but also acquiring sponsors for the Student Guide and other activities. Since ISR is a non-profit organization the role of the acquisition function is also to secure funding via the partnerships or promotion activities negotiated with our partners.

### **Tasks:**

- Screen for partner organizations and evaluate their value
- Finding new/creative ways to offer additional value to partners
- Secure funding for the Student Guide and other expenditures
- Communicate with companies for partnership contracts

### **Skills:**

- Organization and time management skills
- Analytical thinking and long term planning
- Professional communication and people skills
- Negotiation experience or training

### **What we offer:**

- Experience in cross-cultural management
- Opportunity and flexibility to execute your own ideas
- Free ISR membership + all of its benefits
- Social drinks and activities and friends for life!



**Interested?**

Please send your filled in application for as well as your CV and motivation letter to [recruitment@isrotterdam.com](mailto:recruitment@isrotterdam.com) and we will evaluate your application as fast as possible.